Head of Property – Exeter

Your Department. Your Vision.

What if your next career move wasn't just another senior property role but the opportunity to build an entire department around your vision?

For ambitious property lawyers, the chance to lead is one thing. The chance to **build, shape and grow your own department** is something else entirely.

We are seeking an experienced and commercially minded **Head of Property** to take the lead in Exeter, with the opportunity to develop a property offering, shape its future direction and play a pivotal role in the firm's continued growth.

This is an exciting opportunity for a property professional who wants more than responsibility for an existing team. It is a chance to make your mark, establish your own strategy and create a department that reflects your expertise, relationships and ambitions.

Why this opportunity stands out

Build your own department from the ground up

Have a genuine opportunity to shape the department's direction, identify the services and markets you want to develop, and establish the foundations for long-term success. Bring your ideas to the table and turn your vision into reality.

Take ownership of your success

This is an opportunity to move beyond simply managing a caseload or maintaining an existing team. Play a leading role in business planning, client development, recruitment and the department's future growth.

Make your mark in Exeter

Develop relationships with local businesses, property investors, developers, estate agents and other professional contacts. Use your knowledge of the Exeter and wider Devon market to identify opportunities and build a strong regional presence.

Shape the team around your ambitions

Help determine the structure, skills and expertise needed to build a successful property department. As the team grows, you will have the opportunity to influence its culture, working practices and long-term development.

Combine legal expertise with commercial leadership

Put your property law experience to work while developing your leadership and business development ambitions. This role offers the opportunity to combine technical excellence with the commercial freedom to influence how a department grows.

A genuine opportunity for career progression

For the right individual, this could be a defining career move providing the platform to establish a department, develop a strong client base and become a key figure in the firm's future.

The role

As Head of Property, you will take responsibility for developing and leading the property offering, with duties including:

- Developing a clear strategy for building and growing the property department.
- Establishing and expanding a portfolio of clients and professional referral relationships.
- Identifying new business opportunities across Exeter and the wider Devon market.
- Managing and developing a property caseload alongside leadership responsibilities, as appropriate.
- Building, mentoring and potentially recruiting a team to support the department's growth.
- Setting high standards for client service, technical quality and operational efficiency.
- Working with the wider firm to identify cross-referral opportunities and contribute to overall business development.
- Monitoring performance and helping shape the department's commercial success.

Who are we looking for?

We are keen to speak with an experienced property solicitor or property lawyer who:

- Has a strong background in residential property.
- Is commercially minded and excited by the prospect of developing a department.
- Has the confidence and initiative to generate business and build lasting client relationships.
- Can demonstrate leadership potential or previous experience managing people, clients or a property team.
- Enjoys developing ideas, identifying opportunities and taking ownership of results.

- Wants the opportunity to influence the direction of a department rather than simply step into an established structure.

Ready to build something of your own?

If you have ever wanted the opportunity to take your experience, relationships and ambitions and turn them into a thriving property department, this could be the role that changes your career.

This is your chance to bring your vision, build your team, grow your client base and create a department you can genuinely call your own.

If you are an ambitious property lawyer ready for a new challenge in Exeter, we would love to have a confidential conversation.

Next Steps:

Get in touch for a confidential conversation to explore the next step in your career.

Contact:
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